



1Q20 Quarterly Supplement

April 30, 2020



Safe Harbor Statement



Safe Harbor Statement

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements, other than statements of historical fact, including, without limitation, our financial guidance and related projections and statements regarding our ability to meet such projections in the anticipated timeframe, if at all; the ability to advance potential solutions to combat the novel strain of coronavirus (SARS-CoV-2) causing COVID-19 disease; statements regarding related future large-scale manufacturing dose capacity; the negotiation of a future long-term commercial supply agreement with Johnson & Johnson; the results of clinical trials; the pursuit of Emergency Use Authorization; tailwinds in our CDMO business; as well as our ability to sustain momentum in the current uncertain economic environment; and any other statements containing the words "will," "believes," "expects," "anticipates," "intends" "plans," "targets," "forecasts," "estimates" and similar expressions in conjunction with, among other things, discussions of the Company's outlook, financial performance or financial condition, financial and operation goals, strategic goals, growth strategy, product sales, government development or procurement contracts or awards, government appropriations, manufacturing capabilities, and the timing of certain regulatory approvals or expenditures are forward-looking statements. These forward-looking statements are based on our current intentions, beliefs and expectations regarding future events. We cannot guarantee that any forward-looking statement will be accurate. Investors should realize that if underlying assumptions prove inaccurate or unknown risks or uncertainties materialize, actual results could differ materially from our expectations. Investors are, therefore, cautioned not to place undue reliance on any forward-looking statement. Any forward-looking statements speak only as of the date of this presentation, and, except as required by law, we do not undertake to update any forward-looking statement to reflect new information, events or circumstances.

There are a number of important factors that could cause our actual results to differ materially from those indicated by such forward-looking statements, including the impact of global economic conditions and public health crises and epidemics, such as the impact from the global pandemic that arose from the novel strain of coronavirus (SARS-CoV-2) causing COVID-19 disease that recently originated and quickly spread globally, on the markets, our operations, and employees as well as those of our customers and suppliers; availability of U.S. government funding for procurement for our products; our ability to perform under our contracts with the U.S. government, including the timing of and specifications relating to deliveries; the continued exercise of discretion by BARDA to procure additional doses of AV7909 (anthrax vaccine adsorbed with adjuvant) prior to approval by the FDA; our ability to secure licensure of AV7909 from the FDA within the anticipated timeframe, if at all; our ability to secure follow-on procurement contracts for our solutions to public health threats that are under procurement contracts that have expired or will be expiring; our ability and the ability of our collaborators to enforce patents related to NARCAN Nasal Spray against potential generic entrants; our ability to identify and acquire companies, businesses, products or product candidates that satisfy our selection criteria; our ability and the ability of our contractors and suppliers to maintain compliance with Current Good Manufacturing Practices and other regulatory obligations; our ability to comply with the operating and financial covenants required by our senior secured credit facilities; our ability to obtain and maintain regulatory approvals for our product candidates and the timing of any such approvals; the safety and effectiveness of the current COVID-19 product candidates we are working on; the procurement of products by U.S. government entities under regulatory exemptions prior to approval by the FDA and corresponding procurement by government entities outside of the United States under regulatory exemptions prior to approval by the corresponding regulatory authorities in the applicable country; the success of our commercialization, marketing and manufacturing capabilities and strategy; and the accuracy of our estimates regarding future revenues, expenses, and capital requirements and needs for additional financing. The foregoing sets forth many, but not all, of the factors that could cause actual results to differ from our expectations in any forward-looking statement. Investors should consider this cautionary statement as well as the risk factors identified in our periodic reports filed with the Securities and Exchange Commission when evaluating our forward-looking statements.

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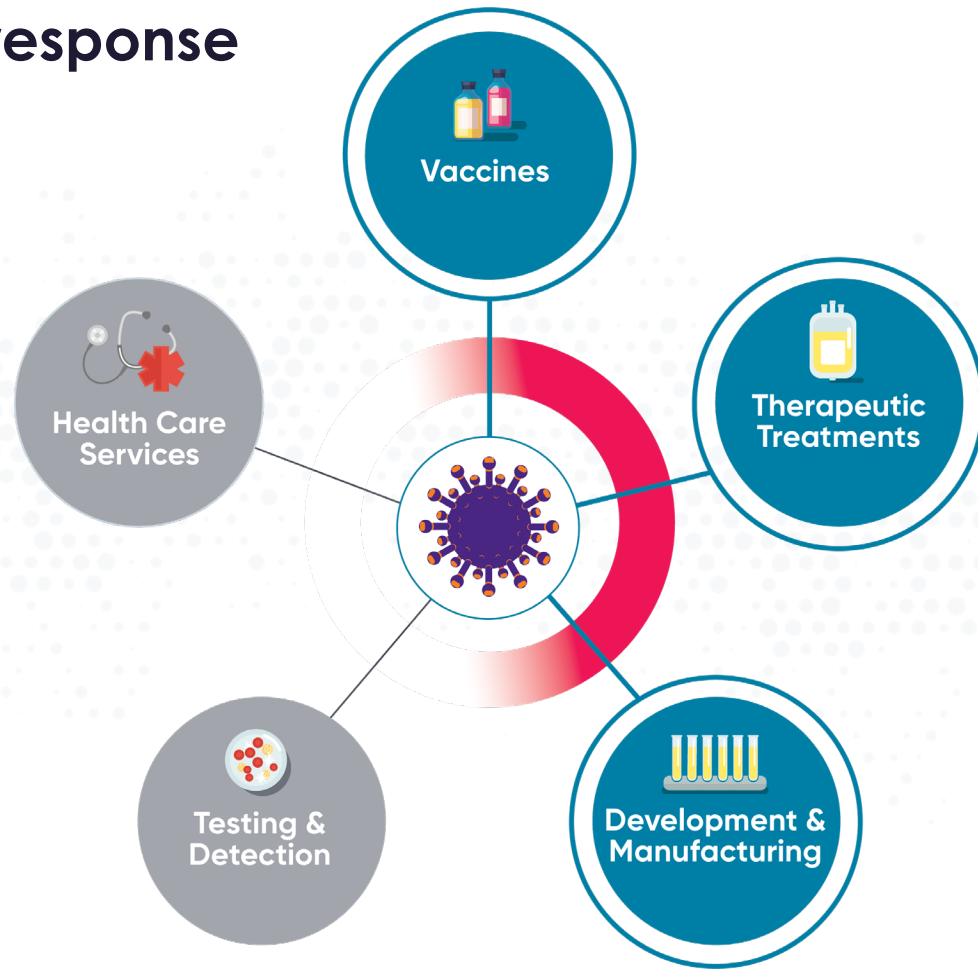
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Overview & Current State of the Company



Robert G. Kramer
President and Chief Executive Officer

The universal response to COVID-19





COVID-19 Response: CDMO

Syed T. Husain

Senior Vice President, CDMO
Business Unit Head

CDMO overview

3

Molecule-to-market
service offerings

5

Technology
platforms

9

Development and
manufacturing sites

CDMO COVID-19 partnerships

SERVICE OFFERINGS



Development Services



Drug Substance



Drug Product

SITES

Gaithersburg, Maryland

Baltimore, Maryland (Bayview)

Baltimore, Maryland (Camden)

PARTNERSHIP ACTIVITIES



NVX-CoV2373



COVID-19



COVID-19



Novavax

- Agreement provides clinical supply to support Phase 1 trial in May 2020

Vaxart

- Agreement provides clinical supply to support Phase 1 trial in H2 2020

Johnson & Johnson

- Agreement to be the manufacturer of drug substance, enables readiness and reservation of certain capacity to provide large-scale manufacturing in 2021
- Long-term commercial supply agreement in negotiation

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COVID-19 Response: Hyperimmunes



Laura Seward, Ph.D.

Senior Vice President, Therapeutics
Business Unit Head

Therapeutics experience

40+

Years of experience
on hyperimmune
development and
manufacturing

6

FDA-licensed products
on the hyperimmune
platforms (human
& equine)



Proven
manufacturing
technology &
infrastructure

Development of a hyperimmune treatment



Immune Response

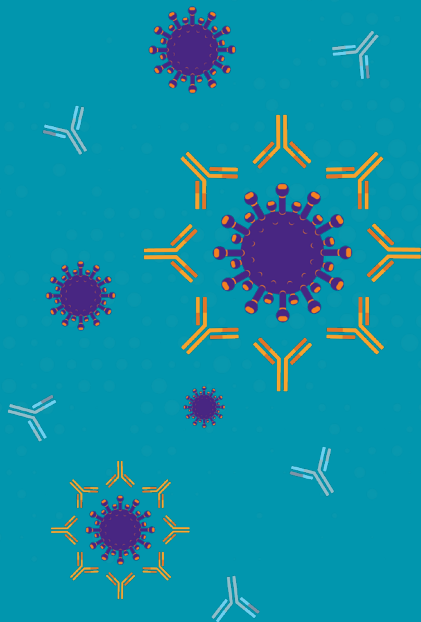
When a person is exposed to coronavirus, their body makes antibodies that recognize and help fight against the virus

Collect Plasma

Plasma is collected from donors with identified antibody response to coronavirus



COVID-19 antibodies help to fight the infection



Three Potential Mechanisms of Action:

1. Antibodies can help block binding of virus and its ability to replicate
2. Antibodies can help immune cells kill the virus
3. Antibodies can help speed up clearance of virus from the body

Development of a hyperimmune treatment



Immune Response

When a person is exposed to coronavirus, their body makes antibodies that recognize and help fight against the virus

Collect Plasma

Plasma is collected from donors with identified antibody response to coronavirus



Commercial Manufacturing

Plasma is pooled to get consistent levels of target antibodies. Antibodies are then purified, including steps for virus removal, in order to manufacture concentrated, uniform doses for administration to patients



Administer Product

The hyperimmune product is administered to patients to help fight the infection and help speed up recovery, and to potentially protect people at risk for infection



Expedited development pathway

cGMP Manufacturing

Lots produced as soon as plasma is collected

Clinical

Phase 2 study in patients

Pursue Emergency Use Authorization (EUA)

COVID-19 efficacy and safety data



Safety



Plasma Expertise



Commercial Manufacturing



Leverage Regulatory Foundation

Financial Outlook



Richard S. Lindahl

Executive Vice President, Chief
Financial Officer and Treasurer

Financial outlook highlights

1

Solid 1Q20 financial performance

2

Strong liquidity position

3

Tailwinds in CDMO business mitigating softness in Travel Health

4

2020 full year guidance reaffirmed

5

Responsibly confident in ability to sustain momentum in current uncertain environment

Emergent delivers
PEACE OF MIND
in an uncertain world