# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): March 5, 2015

## **Emergent BioSolutions Inc.**

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) **001-33137** (Commission File Number)

**14-1902018** (IRS Employer Identification No.)

400 Professional Drive, Suite 400, Gaithersburg, Maryland

(Address of Principal Executive Offices)

**20879** (Zip Code)

Registrant's telephone number, including area code: (240) 631-3200

2273 Research Boulevard, Suite 400, Rockville, Maryland 20850 (301) 795-1800

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On March 5, 2015, the Company announced financial and operating results for the period ended December 31, 2014. The full text of the press release issued in connection with the announcement is attached as Exhibit 99 to this Current Report on Form 8-K.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

 $99\,\mathrm{Press}$  release issued by the company on March 5, 2015.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 5, 2015 EMERGENT BIOSOLUTIONS INC.

By: /<u>s/ A.B. Cruz III</u> A.B. Cruz III

Executive Vice President, General Counsel and Corporate Secretary

## EMERGENT BIOSOLUTIONS REPORTS FOURTH QUARTER AND TWELVE MONTHS 2014 FINANCIAL RESULTS AND PROVIDES UPDATE ON 2015 OUTLOOK

**GAITHERSBURG, MD, March 5, 2015**—Emergent BioSolutions Inc. (NYSE: EBS) reported financial results for the quarter and twelve months ended December 31, 2014. Financial highlights included:

- § Total revenue: Q4 2014 of \$148.0 million, up 51% from 2013; twelve months 2014 of \$450.1 million, up 44% from 2013
- § GAAP net income: Q4 2014 of \$30.1 million, up 98% from 2013; twelve months 2014 of \$36.7 million, up 18% from 2013; on a diluted share basis, GAAP EPS for Q4 2014 was \$0.66 per share and twelve months 2014 was \$0.88 per share, up 61% and 4%, respectively, from 2013
- § Adjusted net income: Q4 2014 of \$34.6 million, up 104% from 2013; twelve months 2014 of \$54.2 million, up 44% from 2013; on a diluted share basis, Adjusted EPS for Q4 2014 was \$0.75 per share and twelve months 2014 was \$1.18 per share, up 64% and 15%, respectively, from 2013
- § EBITDA: Q4 2014 of \$53.3 million, or \$1.15 per diluted share, up 84% from 2013; twelve months 2014 of \$92.2 million, or \$2.01 per diluted share, up 46% from 2013
- § Adjusted EBITDA: Q4 2014 of \$57.5 million, or \$1.24 per diluted share, up 87% from 2013; twelve months 2014 of \$105.9 million, or \$2.31 per diluted share, up 50% from 2013

#### 2015 FINANCIAL OUTLOOK

#### **Ongoing Internal Manufacturing Investigation**

Beginning on January 28, 2015, during standard quality inspections performed in accordance with customary procedures, the company discovered foreign particles in a limited number of vials in two manufactured lots of BioThrax. In order to determine the source of the foreign particles, the company has been investigating its operations as well as those of its suppliers and contract manufacturers. Under the company's quality standards, these two BioThrax lots will be rejected. Currently, there is no evidence that any other BioThrax lots have been affected, but as a precautionary measure, the company has quarantined 13 additional lots in inventory pending the findings of its investigation. It is the company's goal to complete this investigation within the next 60 days. Consequently, no BioThrax deliveries will be made in the first quarter. Based upon current information and depending on the disposition of the quarantined lots, the impact on previously forecasted 2015 BioThrax revenues is anticipated to be between \$0 and \$65 million. This ongoing investigation does not impact any of the company's other products or manufacturing operations, including the company's Building 55 operations and plans for licensure. Furthermore, there is no current evidence that product in distribution is impacted. Since the investigation is ongoing and the full scope of the issue has not been determined with certainty, the actual impact may be greater than anticipated. As the company is unable to definitively assess the impact to 2015 financial results, it is suspending previously issued 2015 guidance. Guidance will be forthcoming following completion of the ongoing investigation.

#### 2014 FINANCIAL PERFORMANCE

## (I) Quarter Ended December 31, 2014 (unaudited)

## Revenues

#### **Product Sales**

For Q4 2014, product sales were \$109.9 million, an increase of 28% as compared to 2013. The increase primarily reflects sales from Biodefense and Biosciences Division products which were acquired as part of the Cangene acquisition in Q1 2014.

			ree Months Ende December 31,	d
(in millions)	20:	14	2013	% Change
Product Sales				
${\sf BioThrax}^{\circledR}$	\$	87.9	81.4	8%
Other biodefense		10.9	4.3	153%
Total Biodefense	\$	98.8	85.7	15%
Total Biosciences		11.0	NA	NA
Total Product Sales	\$	109.9	85.7	28%

#### **Contract Manufacturing**

For Q4 2014, revenues from our contract manufacturing operations, which were acquired in Q1 2014, were \$9.6 million. These operations comprise contract services including, among other things, biopharmaceutical product development, product filling, lyophilization and ongoing stability studies on behalf of commercial third parties.

## Contracts, Grants and Collaborations

For Q4 2014, contracts, grants and collaborations revenue was \$28.5 million, an increase of 129% as compared to 2013. The increase was primarily due to development funding for product development programs that were acquired in Q1 2014.

Contracts, grants and collaborations revenue consist primarily of reimbursements paid by the US government for research and development expenditures for the company's biodefense programs. This revenue also includes license fees and collaboration-related revenues associated with development partnerships the company has established with third parties.

## **Operating Expenses**

#### Cost of Product Sales and Contract Manufacturing

For Q4 2014, cost of product sales and contract manufacturing was \$32.5 million, an increase of 67% as compared to 2013. The increase was primarily attributable to product and contract manufacturing costs associated with additional operations acquired in Q1 2014.

## Research and Development

For Q4 2014, gross research and development (R&D) expenses were \$39.0 million, an increase of 30% as compared to 2013. The increase was primarily attributable to additional R&D expenditures associated with product development programs that were acquired in Q1 2014. Gross R&D expenses include contract service costs and development expenses related to product candidates, technology platforms and manufacturing capabilities in both the Biodefense and Biosciences divisions.

Net R&D expenses, which are more representative of the company's actual out-of-pocket investment in product development, are calculated as gross research and development expenses less contracts, grants and collaboration revenues and the net loss attributable to non-controlling interest. For Q4 2014, net R&D expenses were \$10.5 million, a decrease of 40% as compared to 2013.

	1		onths Ended mber 31,	
(in millions)	2014	2	2013	% Change
Research and Development Expenses (Gross)	\$ 39.0	\$	30.0	30%
Adjustments:				
Contracts, grants and collaborations revenues	28.5		12.4	129%
Net loss attributable to non-controlling interest				NA
Net Research and Development Expenses	\$ 10.5	\$	17.6	(40)%

## Selling, General and Administrative

For Q4 2014, selling, general and administrative expenses were \$31.9 million, an increase of 26% as compared to 2013. The increase was primarily attributable to additional post-acquisition selling, general and administrative costs that are largely associated with additional operations acquired in Q1 2014.

## (II) Year Ended December 31, 2014

## Revenues

## **Product Sales**

For the twelve months of 2014, product sales were \$308.3 million, an increase of 20% as compared to 2013. The increase primarily reflects sales from Biodefense and Biosciences Division products which were acquired in Q1 2014.

		Twelve Months Ended December 31,			
(in millions)	20		2013	% Change	
Product Sales					
BioThrax <sup>®</sup>	\$	245.9	\$ 246.	7	
Other biodefense		32.3	11.	188%	
Total Biodefense	\$	278.2	\$ 257.	9 8%	
Total Biosciences	\$	30.1	NA	NA	
Total Product Sales	\$	308.3	\$ 257.	9 20%	

## **Contract Manufacturing**

For the twelve months of 2014, revenues from our contract manufacturing operations, which were acquired in Q1 2014, were \$30.9 million.

#### Contracts, Grants and Collaborations

For the twelve months of 2014, contracts, grants and collaborations revenue was \$110.8 million, an increase of 102% as compared to 2013. The increase was primarily due to development funding for the anthrax polyclonal therapeutic and botulinum polyclonal therapeutic programs, which were acquired in Q1 2014, as well as the recognition of license fee revenue associated with the MorphoSys collaboration, which was formed in Q3 2014.

## **Operating Expenses**

#### Cost of Product Sales and Contract Manufacturing

For the twelve months of 2014, cost of product sales and contract manufacturing was \$118.4 million, an increase of 91% as compared 2013. The increase was primarily attributable to product and contract manufacturing costs associated with products and services acquired in Q1 2014.

## Research and Development

For the twelve months of 2014, gross R&D expenses were \$150.8 million, an increase of 26% as compared to 2013. The increase was primarily attributable to additional R&D expenditures associated with product development programs acquired in Q1 2014.

Net R&D expenses for the twelve months of 2014 were \$40.0 million, a decrease of 38% as compared to 2013.

	TWEIVE INDINGS Elited					
	December 31,					
(in millions)		2014		2013	% Change	
Research and Development Expenses (Gross)	\$	150.8	\$	119.9	26%	
Adjustments:						
Contracts, grants and collaboration revenues		110.8		54.8	102%	
Net loss attributable to non-controlling interest			_	0.9		
Net Research and Development Expenses	\$	40.0	\$	64.2	(38)%	

**Twelve Months Ended** 

#### Selling, General and Administrative

For the twelve months of 2014, selling, general and administrative expenses were \$122.8 million, an increase of 40% as compared to 2013. The increase was primarily attributable to additional post-acquisition selling, general and administrative costs largely associated with the operations of Cangene, which were acquired in Q1 2014.

## (III) Reconciliation of GAAP Net Income to Adjusted Net Income, EBITDA and Adjusted EBITDA

This press release contains three financial measures (Adjusted Net Income, EBITDA or earnings before interest, taxes, depreciation and amortization, and adjusted EBITDA) that are considered "non-GAAP" financial measures under applicable Securities & Exchange Commission rules and regulations. These non-GAAP financial measures should be considered supplemental to and not a substitute for financial information prepared in accordance with generally accepted accounting principles. The company's definition of these non-GAAP measures may differ from similarly titled measures used by others. Adjusted Net Income adjusts for specified items that can be highly variable or difficult to predict, or reflect the non-cash impact of charges resulting from purchase accounting. EBITDA reflects net income excluding the impact of depreciation, amortization, interest expense and provision for income taxes. Adjusted EBITDA also excludes specified items that can be highly variable and the non-cash impact of certain purchase accounting adjustments. The company views these non-GAAP financial measures as a means to facilitate management's financial and operational decision-making, including evaluation of the company's historical operating results and comparison to competitors' operating results. These non-GAAP financial measures reflect an additional way of viewing aspects of the company's operations that, when viewed with GAAP results and the reconciliations to the corresponding GAAP financial measure, may provide a more complete understanding of factors and trends affecting the company's business.

The determination of the amounts that are excluded from these non-GAAP financial measures are a matter of management judgment and depend upon, among other factors, the nature of the underlying expense or income amounts. Because non-GAAP financial measures exclude the effect of items that will increase or decrease the company's reported results of operations, management strongly encourages investors to review the company's consolidated financial statements and publicly filed reports in their entirety.

Three Months Ended

The following table provides a reconciliation of GAAP Net Income to Adjusted Net Income for the three month periods as indicated.

			_	
				December 31,
(in millions, except per share price)	2	2014	2013	Source
GAAP Net Income	\$	30.1	\$ 15.2	NA
Adjustments:				
Acquisition-related costs (transaction & integration)		0.6	1.8	SG&A
Non-cash amortization charges		2.3	0.8	COGS, SG&A, Other Income
Impact of purchase accounting on inventory step-up		1.0		COGS
Restructuring activities		2.6		SG&A
Tax effect		(2.0)	(0.8)	NA
Total Adjustments		4.5	1.8	NA
Adjusted Net Income	\$	34.6	\$ 17.0	NA
Adjusted Net Income Per Diluted Share	\$	0.75	\$ 0.45	NA

The following table provides a reconciliation of GAAP Net Income to Adjusted Net Income for the twelve month periods as indicated.

		-	Iwelve Months Ended December 31,
(in millions, except per share price)	 2014	2013	Source
GAAP Net Income	\$ 36.7	\$ 31.1	NA
Adjustments:			
Acquisition-related costs (transaction & integration)	8.1	4.6	SG&A
Non-cash amortization charges	9.5	2.0	COGS, SG&A, Other Income
Write-off of syndicated loans	1.8		Other Income
Impact of purchase accounting on inventory step-up	3.0		COGS
Restructuring activities	2.6	2.8	SG&A
Tax effect	(7.5)	(2.8)	NA
Total Adjustments	17.5	6.6	NA
Adjusted Net Income	\$ 54.2	\$ 37.7	NA
Adjusted Net Income Per Diluted Share	\$ 1.18	\$ 1.03	NA

The following table provides a reconciliation of GAAP Net Income to EBITDA and Adjusted EBITDA for the three month periods as indicated.

	111	Tillee Molitils Effact		
		December 31		
(in millions, except per share price)	201	4	2013	
GAAP Net Income	\$	30.1 \$	15.2	
Adjustments:				
+ Depreciation & Amortization		7.8	5.4	
+ Provision For Income Taxes		14.2	8.4	
- Total Other (Income) Expense		(1.2)		
Total Adjustments		23.2	13.8	
EBITDA	\$	53.3 \$	29.0	
Additional Adjustments:				
Acquisition-related costs (transaction & integration)		0.6	1.8	
Impact of purchase accounting on inventory step-up		1.0		
Restructuring activities		2.6		
Total Additional Adjustments		4.2	1.8	
Adjusted EBITDA	\$	57.5 \$	30.8	

Three Months Ended

The following table provides a reconciliation of GAAP Net Income to EBITDA and Adjusted EBITDA for the twelve month periods as indicated.

	,	Twelve Months Ended December 31		
(in millions, except per share price)		2014	2013	
GAAP Net Income	\$	36.7	\$ 31.1	
Adjustments:				
+ Depreciation & Amortization		31.0	19.0	
+ Provision For Income Taxes		16.3	13.1	
- Total Other (Income) Expense		8.2		
Total Adjustments		55.5	32.1	
EBITDA	\$	92.2	\$ 63.2	
Additional Adjustments:				
Acquisition-related costs (transaction & integration)		8.1	4.6	
Impact of purchase accounting on inventory step-up		3.0		
Restructuring activities		2.6	2.8	
Total Additional Adjustments		13.7	7.4	
Adjusted EBITDA	\$	105.9	\$ 70.6	

#### CONFERENCE CALL AND WEBCAST INFORMATION

Company management will host a conference call at 5:00 pm (Eastern Time) on Thursday, March 5, 2015 to discuss these financial results. This conference call can be accessed live by telephone or through Emergent's website:

Live Teleconference Information:

Dial in number: **888-680-0878**International dial in: 617-213-4855

Passcode: 57020289

## Live Webcast Information:

Visit www.emergentbiosolutions.com and select the "Investors" section

#### Webcast Archive:

Visit www.emergentbiosolutions.com and select the "Investors" section Available through March 4, 2016

## ABOUT EMERGENT BIOSOLUTIONS INC.

Emergent BioSolutions is a specialty biopharmaceutical company seeking to protect and enhance life by offering specialized products to healthcare providers and governments to address medical needs and emerging health threats. Additional information about the company may be found at www.emergentbiosolutions.com. Follow us on twitter: @emergentbiosolu

## SAFE HARBOR STATEMENT

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statements, other than statements of historical fact, including our financial guidance, and any other statements containing the words "believes", "expects", "anticipates", "intends", "plans", "forecasts", "estimates" and similar expressions in conjunction with, among other things, discussions of financial performance or financial condition, growth strategy, product sales, manufacturing capabilities, including our current investigation involving our suppliers and contract manufacturers regarding a discovery of foreign particles in two lots of BioThrax, product development, regulatory approvals or expenditures are forward-looking statements are based on our current intentions, beliefs and expectations regarding future events. We cannot guarantee that any forward-looking statement will be accurate. Investors should realize that if underlying assumptions prove inaccurate or unknown risks or uncertainties materialize, actual results could differ materially from our expectations. Investors are, therefore, cautioned not to place undue reliance on any forward-looking statement. Any forward-looking statement speaks only as of the date of this press release, and, except as required by law, we do not undertake to update any forward-looking statement to reflect new information, events or circumstances.

There are a number of important factors that could cause the company's actual results to differ materially from those indicated by such forward-looking statements, including the potential outcome of our current investigation of foreign particles discovered in two lots of BioThrax; appropriations for BioThrax procurement; our ability to successfully integrate Cangene Corporation and realize the potential benefits of this acquisition; our ability to obtain new BioThrax sales contracts or modifications to existing contracts; our plans to pursue label expansions and improvements for BioThrax; availability of funding for our US government grants and contracts; our ability to identify and acquire or in-license products or late-stage product candidates that satisfy our selection criteria; whether anticipated synergies and benefits from an acquisition or in-license are realized within expected time periods or at all; our ability to enter into selective collaboration arrangements; the timing of and our ability to achieve milestones in out-license and collaboration contracts; our ability to expand our manufacturing facilities and capabilities; our ability and the ability of our contractors and suppliers to maintain compliance with cGMP and other regulatory obligations; the results of regulatory inspections; our ability to meet operating and financial restrictions placed on us and our subsidiaries that are contained in our senior credit facility; the rate and degree of market acceptance and clinical utility of our products; the success of our ongoing and planned development programs; the timing of and our ability to obtain and maintain regulatory approvals for our product candidates; and our commercialization, marketing and manufacturing capabilities and strategy. The foregoing sets forth many, but not all, of the factors that could cause actual results to differ from our expectations in any forward-looking statement. Investors should consider this cautionary statement, as well as the risk factors identified in our period

###

**Investor Contact** 

Robert Burrows Vice President, Investor Relations (o) 240/631-3280; (m) 240/413-1917 burrowsr@ebsi.com

FINANCIAL STATEMENTS FOLLOW

**Media Contact** 

Tracey Schmitt Vice President, Global Public Affairs, Corp. Resp. (o) 240/631-3394 schmittt@ebsi.com

## Emergent BioSolutions Inc. and Subsidiaries Consolidated Balance Sheets (in thousands, except share and per share data)

	Dec	ember 31, 2014	De	cember 31, 2013
ASSETS				
Current assets:				
Cash and cash equivalents	\$	280,499	\$	179,338
Accounts receivable		58,834		60,587
Inventories		65,674		14,643
Deferred taxes, net		1,710		-
Income tax receivable, net		1,357		5,651
Prepaid expenses and other current assets		24,101		12,896
Total current assets		432,175		273,115
Property, plant and equipment, net		313,979		264,240
In-process research and development		77,800		41,800
Intangible assets, net		58,344		30,148
Goodwill		41,984		13,954
Deferred tax assets - long-term, net		12,764		_
Other assets		8,216		3,373
Total assets	\$	945,262	\$	626,630
LIABILITIES AND STOCKHOLDERS' EQUITY	÷		÷	
Current liabilities:				
Accounts payable	\$	40,930	\$	27,521
Accrued expenses and other current liabilities	Ψ	6,274	Ψ	1,252
Accrued compensation		31,654		24,615
Contingent consideration, current portion		6,487		1,341
Provisions for chargebacks		2,246		1,541
Deferred tax liability - current portion, net		_,		88
Deferred revenue, current portion		5,345		1,834
Total current liabilities		92,936		56,651
Contingent consideration, net of current portion		41,170		15,278
Long-term indebtedness		251,000		62,000
Deferred tax liability - long-term, net		251,000		1,419
Deferred revenue, net of current portion		5,713		1,415
Other liabilities		1,242		2,117
Total liabilities		392,061		137,465
Commitments and contingencies		392,001		137,403
Stockholders' equity:				
Preferred stock, \$0.001 par value; 15,000,000 shares authorized, 0 shares issued and outstanding at December 31,				
2014 and 2013, respectively		_		_
Common stock, \$0.001 par value; 100,000,000 shares authorized, 38,129,872 shares issued and 37,709,683, shares		_		
outstanding at December 31, 2014; 37,036,996 shares issued and 36,624,043, shares outstanding at December 31,				
2013		38		37
Treasury stock, at cost, 420,189 and 412,953 common shares at December 31, 2014 and 2013, respectively		(6,320)		(6,119)
Additional paid-in capital		274,222		247,637
Accumulated other comprehensive loss		(3,008)		(3,465)
Retained earnings		288,269		251,528
Total Emergent BioSolutions Inc. stockholders' equity		553,201		489,618
Noncontrolling interest in subsidiaries		000,201	_	(453)
	_	FE2 201		
Total stockholders' equity	Φ.	553,201	Φ.	489,165
Total liabilities and stockholders' equity	\$	945,262	\$	626,630

## Emergent BioSolutions Inc. and Subsidiaries Consolidated Statements of Operations (in thousands, except share and per share data)

Three Months En	ided December
21	

		31,	
	2014		2013
		(Unaudit	ed)
Revenues:			
Product sales	•	,852 \$	85,670
Contract manufacturing		,598	-
Contracts, grants and collaborations	28	,525	12,437
Total revenues	147	,975	98,107
Operating expense:		405	10 404
Cost of product sales and contract manufacturing		,485	19,421
Research and development		,965	29,994
Selling, general and administrative		,905	25,399
Income from operations	44	,620	23,293
Other income (expense):			
Interest income		190	18
Interest expense	(1	,174)	-
Other income (expense), net		672	347
Total other income (expense)		(312)	365
Income before provision for income taxes	44	,308	23,658
Provision for income taxes		,192	8,441
Net income		,116	15,217
Net loss attributable to noncontrolling interest		-	5
Net income attributable to Emergent BioSolutions Inc.	\$ 30	,116 \$	15,222
Income nou chave hasis	¢	0.80 \$	0.42
Income per share - basic Income per share - diluted	*	0.80 \$ 0.66 \$	0.42
income per snare - unuteu	2	0.00 \$	0.41
Weighted-average number of shares - basic	37,592	,770	36,415,218
Weighted-average number of shares - diluted	46,391	,351	37,474,410

## Emergent BioSolutions Inc. and Subsidiaries Consolidated Statements of Operations (in thousands, except share and per share data)

		Year Ended December 31,		
	2014	_	2013	
Revenues:				
Product sales	\$ 308,345	\$	257,922	
Contract manufacturing	30,944		-	
Contracts, grants and collaborations	110,849		54,823	
Total revenues	450,138		312,745	
Operating expense:				
Cost of product sales and contract manufacturing	118,412		62,127	
Research and development	150,829		119,933	
Selling, general and administrative	122,841		87,883	
Income from operations	58,056		42,802	
Other income (expense):				
Interest income	320		139	
Interest expense	(8,240	)	-	
Other income (expense), net	2,926		426	
Total other income (expense)	(4,994	)	565	
Income before provision for income taxes	53,062		43,367	
Provision for income taxes	16,321		13,108	
Net income	36,741		30,259	
Net loss attributable to noncontrolling interest			876	
Net income attributable to Emergent BioSolutions Inc.	\$ 36,741	\$	31,135	
Income per share - basic	\$ 0.98	\$	0.86	
Income per share - diluted	\$ 0.88		0.85	
meome per onure unucu	ψ 0.00	Ψ	0.05	
Weighted-average number of shares - basic	37,344,891		36,201,283	
Weighted-average number of shares - diluted	45,802,807		36,747,556	

## Emergent BioSolutions Inc. and Subsidiaries Consolidated Statements of Cash Flows (in thousands)

		Year Ended Dec 2014		ember 31, 2013	
Cash flows from operating activities:					
Net income	\$	36,741	\$	30,259	
Adjustments to reconcile to net cash provided by (used in) operating activities:					
Stock-based compensation expense		12,829		11,238	
Depreciation and amortization		32,453		18,958	
Deferred income taxes		16,493		13,858	
Non-cash development expenses from joint venture		-		(347)	
Change in fair value of contingent consideration		3,133		735	
Write off of debt issuance costs		1,831		-	
Impairment of long-lived assets		-		1,172	
Excess tax benefits from stock-based compensation		(5,987)		(3,099)	
Other		1,284		51	
Changes in operating assets and liabilities:		-		-	
Accounts receivable		21,405		35,456	
Inventories		4,229		518	
Income taxes		(4,711)		(7,179)	
Prepaid expenses and other assets		(8,472)		(6,226)	
Accounts payable		(9,279)		(551)	
Accrued expenses and other liabilities		2,685		7	
Accrued compensation		4,539		2,092	
Provision for chargebacks		299		-	
Deferred revenue		2,846		26	
Net cash provided by operating activities		112,318		96,968	
Cash flows from investing activities:		<u> </u>			
Purchases of property, plant and equipment		(30,673)		(42,021)	
Acquisitions, net of acquired cash		(179,379)		(25,873)	
Net cash used in investing activities		(210,052)		(67,894)	
Cash flows from financing activities:		(===,===)		(01,001)	
Proceeds from convertible debenture, net of bank fees		241,588		_	
Proceeds from long-term debt obligations		1,000		62,000	
Issuance of common stock subject to exercise of stock options		14,078		6,848	
Excess tax benefits from stock-based compensation		5,987		3,099	
Principal payments on long-term indebtedness		(62,000)		(62,774)	
Contingent obligation payments		(1,579)		(348)	
Purchase of treasury stock		(200)		(213)	
Net cash provided by financing activities		198,874		8,612	
Effect of exchange rate changes on cash and cash equivalents		21		(14)	
Net increase in cash and cash equivalents		101,161		37,672	
Cash and cash equivalents at beginning of period		179,338		141,666	
Cash and cash equivalents at end of period	\$	280,499	\$	179,338	